

December 29, 2015

Dear Edwards Aquifer Authority Permit Holder:

In an effort to maintain a robust Edwards Aquifer leasing inventory, the San Antonio Water System (SAWS) would like to invite you to participate in our invitation to submit Lease Bids for Edwards Aquifer Authority issued groundwater rights in 2016.

We're looking for leases with terms of two or five years to begin in 2016 or 2017. Just like last year, ***the price per acre-foot that you decide is fair*** is what we'll be considering in making our decision on which bids to accept. Steven Bereyso and Brandon Payne will walk you step by step through the process and answer any and all questions you may have, either face to face or over the phone whichever method you prefer. We want to make this process as simple and as painless as possible. You'll receive follow up communications from us shortly to discuss how you can participate.

A simplified set of bid documents will be available beginning January 4, 2016. We'll get them into your hands in whatever way is most convenient for you: by mail, e-mail or fax, hand delivery, or you can pick one up at one of our informational meetings in your general area. You can also find them at our website at <http://www.saws.org/business center/> under Contract Solicitations. The initial bid opening will take place on February 5, 2016 at 2 p.m. Bi-weekly bid openings will continue through the year until lease needs are met.

Come have a snack with us at any one of the following informational meetings:

Uvalde

January 13, 2016  
11:00 a.m. – 1:00 p.m.  
Texas A&M Agrilife  
Research & Extension Center  
1619 Garner Field Rd., 78801

Hondo

January 15, 2016  
11:00 a.m. – 1:00 p.m.  
Community Center  
1014 18<sup>th</sup> St., 78861

Castroville

January 20, 2016  
11:00 a.m. – 1:00 p.m.  
St. Louis Braden Keller  
Community Center  
610 Madrid St., 78009

San Antonio

January 22, 2016  
11:00 a.m. – 1:00 p.m.  
SAWS Headquarters  
Tower II, Room 145  
2800 US Hwy 281 North, 78212

\*Refreshments and light snacks will be available.

Once again, you'll shortly be contacted by us, but if you have questions before we manage to connect, contact either Steven Bereyso at (210) 233 – 3706 (or [sbereyso@saws.org](mailto:sbereyso@saws.org)), or Brandon Payne at (210) 233 – 3484 (or [bpayne@saws.org](mailto:bpayne@saws.org)).

We look forward to maintaining our existing relationships and building new ones with you and your neighbors. Thank you for considering doing business with SAWS and we look forward to working with you– we appreciate it!

Sincerely,

A handwritten signature in black ink, appearing to read "Philip Campos, Jr.", with a stylized flourish at the end.

Philip Campos, Jr., CPA  
Director, Contracting

Darren Thompson

A handwritten signature in black ink, appearing to read "Darren Thompson", with a horizontal line underneath.

Director, Water Resources